



**MDI**  
GURGAON

Management  
Development  
Institute



Post Graduate Programmes

# **PGDM PGDM-HRM PGDM-IB PGDM- Business Analytics**

Information Brochure 2024-26



**MDI**  
GURGAON

Management  
Development  
Institute

MANAGEMENT DEVELOPMENT INSTITUTE

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## About MDI



MDI Gurgaon is accredited by the following international bodies:

- Association of MBAs (AMBA) London
- South Asian Quality Assurance Systems (SAQS)

The institute is presently under final stage completion of the prestigious international Accreditation AACSB (The Association to Advance Collegiate Schools of Business).

Its programmes are approved by the All India Council for Technical Education (AICTE).

**MDI has been consistently ranked among the top B-schools in various ranking surveys conducted by agencies and publications like:**

- National Institutional Ranking Framework (NIRF)
- Business World
- Business Today
- The Week
- Business Standard Ratings

Located in the business hub of Gurugram, MDI provides a unique corporate connect to the student community.

The residential nature of MDI programmes provide opportunities for teamwork and continuous learning on campus with round the clock access to state-of-the-art infrastructure. Over 700 new members join the MDI alumni network every year.

Research by MDI faculty is published in reputed national and international journals.

## Core Values

MDI inculcates core values that direct its vision and mission to attain excellence and sustain innovation.



### ➤ ACCOUNTABILITY

MDI shall ensure accountability to all its stakeholders rooted in internal management and external adherence to law and society norms.

### ➤ TRANSPARENCY

MDI shall operationalize transparency as the ability of individuals in the organization to be responsive, productive, and innovative.

### ➤ TRUST

MDI shall seek to earn inter-personal trust by adopting governance practices reinforced with policy and on process-based decision making.

### ➤ INCLUSION

MDI shall promote non-discrimination practices for all sections of society that advance cohesion and diversity as affirmative action.

### ➤ EMPATHY

MDI shall foster a culture of care and co-create skills for everyone to move towards their professional goals.



## Vision

"MDI aims to be a globally recognized management school through academic excellence and continuous innovation to nurture responsible leaders for creating sustainable alternatives."



## Mission

- Become a globally recognized management school with international and national recognition through knowledge development.
- Enhance academic excellence in research, consulting, training, and teaching with cutting edge resources.
- Encourage continuous innovation.
- Create and nurture socially responsible leaders.
- Promote sustainable alternatives in decision making.



# Director's Welcome

Management education is at the cusp of a major shift. Technology, geopolitics and rapid innovation conspire to craft the futures of today's students very differently from that of generations before them. Standard curricular approaches, models and structures struggle to arm students with the skills they need at the workplace. What can be "taught" in a classroom is already available online, usually free. Recruiters increasingly look for a combo of minds that can deal with unfamiliar landscapes, strategize in a VUCA world, understand and deploy new technologies, leverage behavioral understanding to create nudges, and lead with passion that can galvanize teams and execute in the face of surprises and disappointments. As the pandemic has shown us, public service today demands novel approaches to solve unprecedented challenges and relentless innovations. It sure ain't the 2010s anymore!

Young at 50, MDI is uniquely poised to take on these challenges. Consistently ranked among the nation's best, it creates the best peer learning environments – powered by the intellect, energy and excitement of one of India's brightest student bodies -- across programs in traditionally corporate-focused business as well as in the art of governing. Guided by a world-class faculty -- seasoned and research-active -- it enables learning with best-in-class infrastructure in (or virtually

linked to) a verdant campus at the heart of one of the country's most buzzing corporate and entrepreneurial hubs. MDI alumni run corporate behemoths and launch unicorns. It provides the perfect setting to reflect on the questions that matter – in business and public policy -- with the connects to help the answers make a difference.

At MDI, we realize that life after 50 will be different. It will be inevitably global, digital and experiential. Paradigms can no longer be taught; they need to be shaped. Businesses will range from global to hyperlocal. Cultural ethos shall continue to define societies and yet borders will be more porous than ever. We cannot wait to be part of that action!

Whether as an aspiring B-Schooler, or a motivated public official, a corporate executive, a passionate entrepreneur, a seasoned recruiter, a global scholar or an aspiring academic, it is more likely than not that you will find what you want at MDI. Come, talk to us. Drop a line; or better still drop in, when things permit. Who knows what we can create together?

Prof. Arvind Sahay Ph.D.  
Director, MDI Gurgaon  
Professor of Marketing

## Board of Governors

### Chairman

➤ Shri. Rajnish Kumar

### Members

- Shri. Suchindra Misra
- Shri. T V Mohandas Pai
- Shri. Sanjeev Bikhchandani
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- Dr. Jyotsna Bhatnagar  
Faculty Representative, Professor, MDI Gurgaon
- Ms. Dimple Arora  
Alumni Representative
- Ms. Rohini Singh  
Alumni Representative

### Secretary

- Dr. Antony Jose  
Secretary MDI Society







# Post Graduate Diploma In Management (PGDM)

The two-year full-time Post Graduate Diploma in Management (PGDM), approved by the All India Council for Technical Education, Government of India and recognized by the Association of Indian Universities (AIU) as equivalent to an MBA degree of an Indian University, is consistently among India's top management programmes.

## Programme Learning Goals (LGs)

- Responsible Citizen consciousness
- Global perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Functional Competency

## Target Capabilities

- Global mindset and sensitivity
- Holistic business perspective
- Capability to manage uncertainty and complexity
- Capability to lead change
- Capability to create wealth and manage diversity

## Teaching and Learning at MDI

- The teaching methods include lectures, case studies, seminars, assignments, live projects, group discussions, business games, outbound based experiential learning activities, educational excursions, role plays, simulation exercises, structured and unstructured group work, and field visits.
- Widespread use of Information Technology (IT) in the learning processes.
- Field-based projects to get better insights into workplace reality.
- The curriculum is revised on an ongoing basis with practitioner input.
- Courses are offered from the following areas:
- Accounting & Finance | Operations | Management | Economics & Public Policy | Marketing | Organizational Behaviour & Human Resource Management | Information Management | Strategy & General Management.

## Programme Structure

### Core Courses

- Six terms of about three months each —three in each year of the programme.
- The core (compulsory) courses are covered in four terms, with the bulk covered in the first three terms.

## Summer Internship

- Compulsory eight-to-ten weeks long internship after term 3.

## Specializations

- Second year students may take elective/ optional courses to specialize in a maximum of two of the following functional areas:
- Accounting & Finance | Operations Management | Marketing | Strategy | Information Management.
- Specialization requires a minimum of five elective courses (15 credits) offered by that Area.
- Students can opt for 14 to 17 electives (42 to 51 credits).
- CGPA would be calculated using the 14 electives (42 credits) completed with best performance

## Student Exchange Programme

- A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI.
- A number of international scholarships are available for these students.
- Details on the selection process and opportunities will be available after joining MDI.

## Evaluation

MDI follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The credit-weighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).

## Scholarships

- O.P. Jindal scholarship of INR 1,50,000 for second year students.
- At the end of the second year, MDI awards five merit scholarships of INR 10, 000/- each to the top five students.
- In second year of the programme, MDI offers a Merit cum Means Scholarship scheme for meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide a total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon starting from AY 2022-23.

## International Scholarships

Several international scholarships are available for MDI students going on the exchange programme to select partner institutions, e.g Sciences Po Lille, University of Maribor, NUCB Business School, Japan.







# Post Graduate Diploma in Management- Human Resource Management (PGDM-HRM)

The PGDM-HRM programme offered at MDI is designed to mentor holistic business managers. The course is designed and reviewed by faculty and industry members continuously to ensure a rich academia-industry blend. The programme is approved by the All India Council for Technical Education, Government of India and recognized by the Association of Indian Universities (AIU) as equivalent to an MBA degree awarded by an Indian University.

## Programme Learning Goals (LGs)

- Responsible citizen consciousness
- Global perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Enhancing business performance through evidence-based people-processes and practices

## Target Capabilities

- Capability to manage uncertainty & complexity
- Global Mindset and Sensitivity with flexibility and resilience
- Understand the use of IT and technology-based HR Intervention
- Capability to create innovation in people practices
- Capability to manage diversity in thought and action
- Networking among peers and industry thought leaders
- Analytical capability for data management and reading patterns in the data

## Programme Structure

- The programme is spread over six terms of three months each. The core courses are covered in the first 4 terms.
- Compulsory eight-to-ten weeks long internship after term 3.
- During terms 5 & 6, students can opt for six electives from OB & HRM area and can also enrich their elective basket by opting for maximum of two electives from other functional areas such as Marketing/ Economics & Public Policy/ Operations Management/ Accounting & Finance/ Information Management/ Strategy & General Management.
- 20 percent of the course is taught by industry practitioners.

## Learning Centric Pedagogy

The institute follows an interactive and participative pedagogy involving fieldwork, case studies, business games, role-plays, simulation exercises, group discussions, experiential exercises, film reviews, application of concepts and structured and unstructured group work, and hands-on projects with the industry.

## Evaluation

MDI follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The credit-weighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).

## Student Exchange Programme

- A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI.
- A number of international scholarships are available for these students.
- Details on the selection process and opportunities will be available after joining MDI.

## Scholarships

- In second year of the programme, MDI offers a Merit cum Means Scholarship scheme for meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide a total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon starting from AY 2022-23.
- O.P. Jindal scholarship of INR 1,50,000 for second year students.
- At the end of the second year, MDI awards two merit scholarships of INR 10,000/- each to the top two students.







# Post Graduate Diploma in Management-International Business (PGDM-IB)

A dual degree programme offered by MDI-PGDM-IB from MDI Gurgaon and Master in Management (MIM) from ESCP Business School

The PGDM-IB-MIM is a dual degree programme delivered in India and Europe. The programme is offered jointly by MDI Gurgaon and ESCP Business School, Europe, ranked N3 in FT European Business School rankings 2022.

Students spend two terms (Trimesters) at MDI Gurgaon, before travelling to one of the 6 allocated locations of ESCP's Paris, Berlin, Madrid, Turin, Warsaw and London campuses for two semesters (equivalent to Term III, IV & V of MDI Gurgaon). They return to Gurgaon to take one more term to complete the programme (Term VI).

The focus during the first two terms is to provide basic inputs in general management, basics of economics/finance/information technology/marketing/operations management along with qualitative and quantitative domains to develop analytical, integrative communication skills. At ESCP Business School the focus is on giving International Management perspective to the students including the industry internship, predominantly in Europe, to provide in-company exposure in a global context.

Subject to certain conditions<sup>1</sup>, the students simultaneously earn the Master in Management (MIM) degree offered by the ESCP Business School, Europe. The MIM programme has been ranked 4<sup>th</sup> worldwide by the Financial Times 2023.

## Studying In Europe

- ESCP Business School's six urban campuses in major European cities, contribute actively to the development of a European management culture and allows the School to offer a unique cross-cultural business education.
- Students do not have to pay any tuition fee at ESCP Business School, Europe location if they finish their academic requirements in one year. However, students have to bear visa fee, visa assistance fee, social security, travel cost, daily living cost, lodging & boarding, cost of books and learning material at ESCP Business School, Europe.
- Students must be covered for health insurance (medical costs, hospitalization) and personal insurance (civil liability, individual accident, repatriation) for their entire duration of their exchange at ESCP Business School, Europe.
- ESCP Business School, Europe will assist students by providing information about the availability of accommodation. However, students will have to make final arrangements on their own. Cost of stay in Europe is approximately Euros 800-1000 per month.
- Students are advised to possess a current valid passport (valid for at least one year) at the time of joining the institute.

1. Master in Management (MIM) Degree Requirements: The students need to complete 120 ECTS in total including the courses taken at MDI Gurgaon. Dissertation (Master Thesis) either at MDI Gurgaon or at ESCP Business School, Europe, and students need to complete 36 weeks of work experience (in two countries, for example in India or any European country).

## Programme Learning Goals (LGs)

- Responsible Citizen consciousness
- Global Perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Managing diversity across cultures

## Teaching Pedagogy

- Case studies, simulations, lectures, discussions, role plays
- An integrated batch of ESCP Business School, Europe students and MDI students attend the programme with close interactions leading to better understanding, appreciation and tolerance of cultural diversity and ability to work globally.

## Scholarships

- O.P. Jindal scholarship of INR 1,50,000 for second year students.
- MDI offers two Merit Scholarships of Rs. 10,000/- each to the top two students (in terms of CGPA) at the end of the second-year.

## Target Capabilities

- Competencies to work across cultures
- Ability to work in unfamiliar markets
- Strong general management orientation
- Adequate grounding in various management functions

- In second year of the programme, MDI offers a Merit cum Means Scholarship scheme for meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide a total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon.

## Award of Diploma / Degree

A student is awarded a Post Graduate Diploma in Management-International Business PGDM (IB) from MDI Gurgaon and a Master in Management (MIM) from ESCP Europe on successful completion of the requirements<sup>2</sup>.

<sup>2</sup>Note: MDI reserves the right to make any changes to the design of the programme. The twinning (dual degree) Programme PGDM-IB of MDI Gurgaon and MIM of ESCP Business School, Europe is subject to regulatory approvals. Under special circumstances like COVID-related travel restrictions, the programme may be conducted entirely at MDI Gurgaon.







# Post Graduate Diploma in Management-Business Analytics

The PGDM-Business Analytics programme offered at MDI is designed to mentor holistic business analytics managers. The course is designed and reviewed by faculty and industry members to ensure a rich academia-industry blend and also, is benchmarked competitively. The programme is approved by the All India Council for Technical Education, Government of India.

PGDM-Business Analytics attempts to groom holistic business managers with following capabilities:

- Global Mindset and Sensitivity with exibility and resilience
- Capability to address business problems and situations through the lens of analytics
- Capability to manage uncertainty & complexity in different business scenarios
- Understand and apply emerging and next-generation analytical technologies, practices, and tools
- Capability to identify patterns, analyse data, and present logic-based solutions
- Networking among peers and industry thought leaders

## Programme Learning Goals (LGs)

- Responsible Citizen Consciousness
- Global Perspective
- Critical and Innovative Thinking
- Analytical Acumen in Decision-Making
- Technology, Data and Model based Thinking

## Programme Structure

- The programme is spread over 6 terms of 3 months each. The core courses are covered in the first 4 terms.
- Compulsory eight-to-ten weeks long internship after term 3.
- During terms 5 & 6, students can opt for 8 electives from OM & IM area and can also enrich their elective basket by opting for maximum of 2 electives from other functional areas such as Marketing / Economics & Public Policy / Operations Management / Accounting & Finance / Information Management/ Strategy.
- 20 percent of the course is taught by industry practitioners.

## Learning Centric Pedagogy

The program follows an interactive, participative and skill-based pedagogy encompassing case discussion, lab-oriented exercises, role-plays, simulations, industry practitioner session and industry exposure via live projects.

## Evaluation

MDI follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The credit weighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).

## Course Curriculum

### First Year

#### Term I (Core Courses)

- Introduction to Statistics
- Management Science Models
- Linear Algebra
- Spreadsheets and Databases
- Data Management and Pre-processing
- Managerial Economics
- Managerial Communication

#### Term II (Core Courses)

- Fundamentals of Business Analytics
- Operations Management
- Data Visualization
- Introduction to R & Unsupervised Learning
- Marketing Planning
- Business Ethics
- Accounting Analytics

#### Term III (Core Courses)

- Research Methods for Business
- Management Information System
- Supervised Learning
- Marketing Practices and Implementation
- Introduction to Finance
- Strategic Management-I
- Human Behaviour in Organizations

The above list of electives is tentative and not binding on the Institute. Actual offerings will depend on the size of the group which shows interest in a course. The Institute also considers new electives in line with recent developments and availability of expertise to offer the same. It may also not offer some of the courses for relevant reasons. The final offer is announced to students once they join.

## Student Exchange Programme

- A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI.
- A number of international scholarships are available for these students.
- Details on the selection process and opportunities will be available after joining MDI.

## Summer Internship

### Second Year

#### Term IV (Core Courses)

- Systems and Design Thinking
- Artificial Intelligence and Deep Learning
- Advanced Operation Management
- Consumer Insights and Behaviour
- Financial Analytics
- Strategic Management-II
- Human Resource Management

#### Term V (Electives\*:

at least Four to be selected)

- Project Management
- Supply Chain Design and Strategy
- Sourcing Analytics
- Advanced Mathematical Modelling
- Data Driven Process Improvement
- Gamification for Business
- Locational AI, Mapping and Geo Business
- Network Thinking
- AI in Marketing
- Marketing Analytics
- Financial Forecasting
- Mergers & Acquisitions
- HR Analytics
- Econometrics
- Business Storytelling Using Data

#### Term VI (Electives\*:

at least Four to be selected)

- Supply Chain Analytics
- Time Series Analysis and Forecasting
- Distribution and Logistics Science
- Advanced Demand Management
- Game and Entertainment Analytics
- Responsible and Explainable AI
- Reinforcement Learning
- AI Ethics, Regulations and Cyber Security
- Social Media Analytics
- Trading Analytics
- Entrepreneurship & New Venture Creation
- Healthcare Analytics.





## Admission Process for PGDM/PGDM-HRM/PGDM-IB & PGDM-Business Analytics (2024-26)

Applicants must have a COMMON ADMISSION TEST (CAT 2023) to be eligible for admission to the PGDM, PGDM-HRM, PGDM-IB and PGDM-Business Analytics programs of MDI Gurgaon and PGDM program of MDI Murshidabad.

### Important dates regarding CAT-2023:

Starting Date for CAT 2022 Registration	August 02, 2023
Closing Date for CAT 2022 Registration	September 13, 2023
Starting Date for MDI Online Application	Tuesday, September 26, 2023
Closing Date for MDI Online Application	Friday, November 24, 2023 (upto 5:00 PM)
Common Admission Test Date	November 26, 2023

### Other Eligibility Requirements:

- At least 50% marks or equivalent CGPA in both class X & XII.
- Bachelor's Degree (Minimum 3 years duration for PGDM, PGDM-HRM & PGDM-Business Analytics (Minimum 4 years duration for PGDM-IB), with at least 50% marks or equivalent CGPA in any discipline from any University recognized by the AICTE/AIU/ Ministry of HRD, Government of India<sup>1</sup>.
- Candidates appearing for the final examination for the Bachelor's degree (or equivalent examination) and completing all requirements for obtaining the Bachelor's degree by 30<sup>th</sup> June, 2024 can also apply to the PGDM, PGDM-HRM & PGDM-Business Analytics programmes, subject to furnishing evidence to that effect latest by 31<sup>st</sup> October, 2024.
- Applicants to the PGDM-IB programme must possess a minimum of 1 year (one year) work experience as on 31<sup>st</sup> January 2024, after completion of a Bachelor's degree of admissible duration for the programme.
- Candidates appearing for the final examination for the Bachelor's degree (or equivalent examination) and completing all requirements for obtaining the Bachelor's degree by 30<sup>th</sup> June, 2024 can also apply to the PGDM, PGDM-HRM & PGDM-Business Analytics programmes, subject to furnishing evidence to that effect latest by 1<sup>st</sup> October, 2024.

<sup>1</sup>The basis for computing the percentage obtained by the candidate would be based on the practice followed by the university/ institution/board from where the candidate has obtained the degree/certificate. In case of the candidates being awarded grades/CGPA instead of marks, the equivalence would be based on the equivalence certified by the university/ institution/board from where they have obtained bachelor's degree/certificate. In case the university/ institution /board does not have any scheme for converting CGPA into equivalent marks, the equivalence would be established by MDI by dividing obtained CGPA(X) with the maximum CGPA(Y) and multiplying fraction so obtained by 100 (Z). e.g. (X)/(Y)\*100.

### Online Application Process

- The combined online application form for MDI Gurgaon (PGDM/PGDM-HRM/PGDM-IB/PGDM-Business Analytics) & MDI Murshidabad (PGDM) shall be available on the MDI website <https://www.mdi.ac.in/> with necessary instructions.
- Online registration will be open till Friday, November 24, 2023, 17:00 hrs.
- Candidates have to make an online payment of Rs. 3000 (Rupees three thousand only) inclusive of 18% GST irrespective of the number of programmes they apply for.
- Candidates applying for both MDI-G and MDI-M have to make an online payment of Rs. 3590 (Rupees three thousand five hundred ninety only) inclusive of 18% GST.
- NRI Candidates for MDI Gurgaon and Foreign Nationals/ Gulf Quota/ OCI candidates for MDI Murshidabad will have to make an online payment of Rs. 8496 (Rupees eight thousand four hundred ninety-six only) inclusive of 18% GST.

NOTE: There is a single unified application form for all programmes. Applicants need to select the programme (PGDM/PGDM-HRM/PGDM-IB/PGDM-Business Analytics) they wish to apply for.

### Selection Process

Shortlisting of candidates for the GD-PI process will be done on the basis of the details provided in the application form and their CAT scores. Shortlisted candidates will be called for Group Discussion and Personal Interviews between February and April 2024 at a center in one of the following cities: Bangalore, Gurugram, Kolkata, Hyderabad, and Mumbai. Centers other than Gurugram are tentative. The GD-PI process may also be conducted online through zoom for which the intimation will be given to the short-listed candidates in advance.

The final selection of the candidates will be based on weightages of CAT-2023 scores, GD & PI, Academic merit, Academic diversity, Work experience and social diversity.

### Process for NRI Applicants

NRI applicants may apply on the basis of their valid GMAT scores. Personal Interview will be conducted for shortlisted candidates in the month of April-2024. Government of India (GOI) rules will be followed related to admission of these categories of candidates. GOI guidelines will be applicable in determining the status of applicants. NRI applicants may Candidates have to make an online payment of Rs.8496 (Rupees eight thousand four hundred ninety-six only) inclusive of 18% GST using Credit/Debit card/Net Banking.





# Fee Structure and Payment Schedule

(Tentative subject to revision)

Successful candidates will be intimated of their final selection in April 2024. The fees and schedule of payment details are given below:

Nomenclature of Fees	PGDM / PGDM-HRM / PGDM-Business Analytics*		PGDM-IB 1st & 2nd Year (Combined)*
	1st Year	2nd Year	
Tuition Fees	Rs ₹ 8,80,000	Rs ₹ 8,80,000	Rs ₹ 24,20,000
Boarding Charges	Rs ₹ 70,400	Rs ₹ 70,400	Rs ₹ 70,400
Lodging Charges	Rs ₹ 86,900	Rs ₹ 86,900	Rs ₹ 85,800
Learning Material Fees	Rs ₹ 55,000	Rs ₹ 55,000	Rs ₹ 55,000
Students Activities	Rs ₹ 27,500	Rs ₹ 27,500	Rs ₹ 33,000
Library Fee	Rs ₹ 33,000	Rs ₹ 33,000	Rs ₹ 44,000
Alumni Fee	Rs ₹ 14,300	—	Rs ₹ 14,300
Security Deposit*	Rs ₹ 27,500	—	Rs ₹ 27,500
Total	Rs ₹ 11,94,600	Rs ₹ 11,52,800	Rs ₹ 27,50,000
Grand Total of Two Year	Rs ₹ 23,47,400		Rs ₹ 27,50,000
Tuition fee and other charges for NRI (excluding boarding and lodging expenses)	US \$ 41,250	US \$ 41,250	US \$ 1,10,000
Grand total of Two year for NRI	US \$ 82,500		US \$ 1,10,000

\* Fee is subject to revision

## Schedule of Payments for PGDM/PGDM-HRM/PGDM-Business Analytics (Subject to revision)

Installments	To be taken on	Amount
First Installment	At the time of admissions (In April till July-2024)	Rs. 6,00,000
Second Installment	15th October 2024 to 31st October 2024	Rs. 6,29,300
Third Installment	01st May 2025 to 15th May 2025 to be received in FY 2025-26	Rs. 11,87,500
Total		Rs. 24,16,800

## Schedule of Payments for PGDM-IB (Subject to revision)

Installments	To be taken on	Remarks
First Installment	At the time of admissions (In April till July-2024)	Rs. 6,00,000
Second Installment	15th September 2024 to 25th September 2024	Rs. 10,75,000
Third Installment	01st November 2024 to 15th November 2024	Rs. 10,75,000
Total		Rs. 27,50,000

## Note for PGDM-IB candidates

- Students do not have to pay any tuition fee at ESCP Europe location, if they finish their academic requirements in one year. However, students have to bear visa fee, visa assistance fee, social security, travelcost, daily living cost, lodging & boarding, purchase of books and learning material at ESCP Europe.
- Students must be covered for health insurance (medical costs, hospitalization) and personal insurance (civilliability, individual accident, repatriation) for their entire duration of their exchange at ESCP Europe.
- ESCP Europe will assist students by providing information about the availability of accommodation. However, students will have to make final arrangements on their own. Cost of stay in Europe is approximately Euros 800-1000 per month.

Note: MDI reserves the right to enhance fee and other charges at any point of time during the Academic Year. Due notice would be given, while making such changes



## MDI's Global Footprint



## Discover a World of Opportunities

At MDI Gurgaon, we have always been committed to fostering a global perspective among our students and faculty. Our dedication to internationalization is evident in the numerous partnerships we've cultivated with esteemed educational institutions worldwide. As of 2023, MDI boasts a remarkable 92 international partnerships, opening doors to a world of opportunities for our graduate program students.

Our students are our greatest ambassadors on the global stage. Over the past five years, MDI's graduate students have consistently participated in exchange programs, immersing themselves in diverse cultures and academic environments. These experiences not only enrich their education but also prepare them for a globalized job market.

MDI Gurgaon also actively receives exchange students from its partner institutions, fostering a diverse and enriching learning environment on its campus. This exchange program not only enhances cross-cultural understanding but also expands student's global networks, preparing them for a more interconnected world.

MDI Gurgaon is equally devoted to nurturing our faculty's international exposure. Faculty exchange programs have enabled our professors to collaborate with prestigious institutions across the globe,

bringing a wealth of knowledge & expertise back to our campus. In the past five years, MDI faculty members have engaged in short- and long-term academic assignments with partner institutions, enhancing their global perspectives.

We believe in the power of knowledge sharing, and our campus has welcomed international academicians who enrich the learning experience for both our students and faculty. These interactions help bridge the gap between different educational systems and bring diverse perspectives into our classrooms.

MDI Gurgaon's commitment to internationalization is unwavering. As a student at MDI, you will be able to explore a world of opportunities and transform your education into a global experience. Your journey begins here, where knowledge knows no borders.

### Scholarship Information

Many competitive scholarships offered by international and national public and private agencies are available for students opting for the exchange program. Many of MDI Gurgaon's partner institutions also offer scholarships to students based on their academic excellence at MDI Gurgaon.







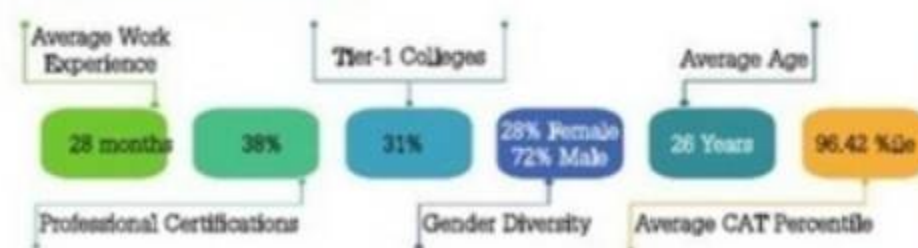
## Placements @ MDI

MDI Gurgaon stood out among the premier business schools in the country through its phenomenal Final Placements for the batch of 2021-23. A total of 472 students participated in the placement process, with 238 students from the flagship PGDM course, 120 students from the PGDM-HRM course and 114 from the PGDM-IB course.

### Work Experience Duration



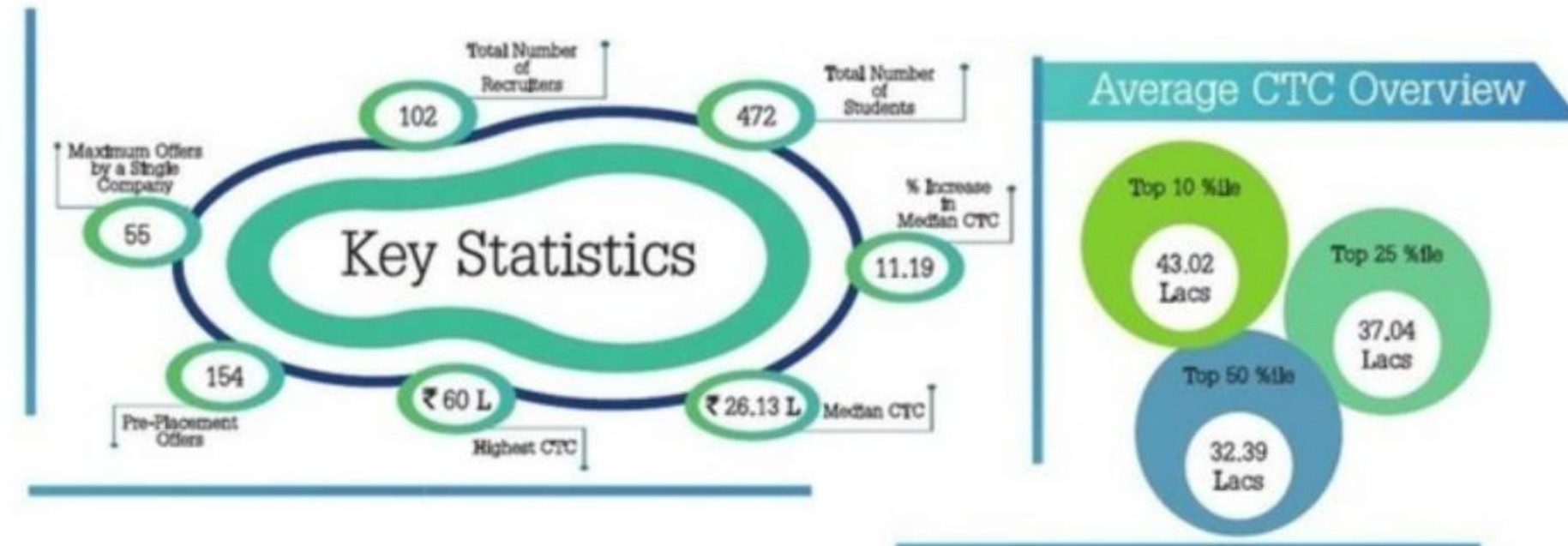
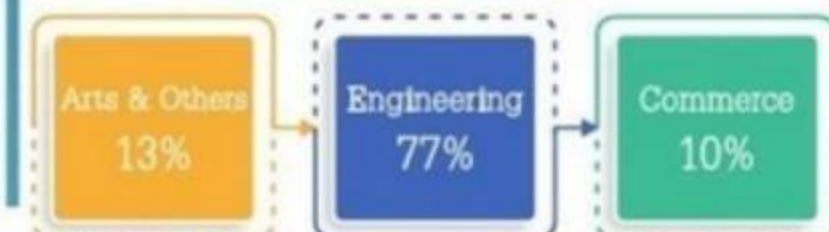
### Batch Profile



### Work Experience



### Diversity In Education



### PGDM & PGDM-IB

#### Compensation Categorization



### PGDM & PGDM - IB

- 164% increase in the number of offers made by Conglomerate, Automobile, Energy & Logistics companies
- Highest number of offers were made in Consulting Domain
- Highest Salary in Conglomerate, Automobile, Energy & Logistics Sector
- BFSI and Consulting companies were some other major recruiters



### PGDM - HRM

#### Compensation Categorization



### PGDM - HRM

- 11.05% increase in Average CTC
- Highest Salary in BFSI sector
- Conglomerate, Automobile, Energy & Logistics Sector and Consulting companies were major recruiters
- 190% increase in number of offers made by Automobile, Energy & Logistics Companies





# Alumni Speak



## Dhananjai Jagannathan

PGDM | 2020-22

“ My 2 years at MDI Gurgaon were a rollercoaster ride, to say the least. I was part of the unfortunate batch which had to go through a whole year of online classes and virtual internships which meant we could not network as much as a normal MBA batch does. But that said, it is nothing to take away from the fact about how holistic the experience was and how much I learned throughout the course. I got to work with some of the best minds in the country and studied under industry stalwarts. The best part of MDI is that the institute challenges you every day and throws something at you that you think is impossible just to realize how much you can push yourself and get things done. Being part of the students' council taught me a whole lot about stakeholder management and decision-making. To sum up, I can say that I am proud to be part of the Mandevian legacy & looking forward to working with the institute to take it to better places in the future. ”

**Sugarbox Networks**

Associate Product Manager

## Atriya Gaur

PGHR | 2018-20



“ I would describe my time at MDI Gurgaon as a melting pot of experiences, where I got an opportunity to sample the heft of academic excellence delivered by a mix of highly experienced resident and visiting faculty, mingled with a smart and diverse peer group, cracked complex academic and live industry problems, and partook in a plethora of student activities to help me give back to the institute and the society. At the end of two years, I walked through the doors of my alma mater as a thorough professional - armed with the skills required to boost my career, the humility and sensitivity to build lasting relationships, and the confidence and tact to deal with any situation. ”

**EY**

People Advisory Services



## Swastik Mitra

PGDM-HRM | 2020-22

“ MDI's PG HRM course not only made me privy to the changing expectations of HR leaders in the post-pandemic era but also equipped me with the necessary tools to survive and navigate successfully in this agile and dynamic business environment. The multitude of guest lectures and corporate talks from business leaders during the 2-year course brought in a new perspective of thinking and helped me understand and curate my thought process as to what drives and sustains a business. It is sad that most of the curriculum for us (PG 20-22) was online due to the pandemic, but MDI still gave us the requisite platform to work and grow together during the project presentations, club events, the dreaded placement seasons, and the evergreen batch meets. I am grateful to MDI for the innumerable lessons, unparalleled industry exposure, countless sleepless nights, the infinite connections and network, and the bags of memories that are going to guide me forever in the corporate world. ”

**Deloitte USI**

Human Capital Consultant



## Malavika Datar

PGHR | 2011-13

“ The two years spent at MDI Gurgaon helped build a strong foundation through the perfect balance of theoretical knowledge, hands on experiences and peer learning. The quality of interactions with professors and peers alike will always stand out when I reflect upon my experiences at MDI. ”

**Deloitte US India**

Advisory Manager

## Gurijala Ravi Teja

PGHR | 2012-14



“ My experience at MDI can be summarised as educational and enriching at the same time. Coming from an Engineering background MDI truly broadened my outlook and set up expectations for the global business context. The early morning classes, late night group project discussions, Jhaaji's midnight maggi etc. all are memorable experiences. Classes were never boring with world class professors like Atmanand sir and Jyotsna ma'am. All said and done I truly cherish my days at MDI. ”

**TCS**

Manager



## Niranjana Kancharla

PGIM | 2013-15

“ MDI was one of the best phases of life. Firstly, it is at a great location with a beautiful campus. I had met some of the smartest and learnt from the best at this place. Apart from academics, there are hundreds of other activities & we always run against time to complete them which really brings out the best in us. With Best of the faculty, great alumni and with all the clubs at campus, learning was fun at MDI. ”

**KPML**

Executive Assistant to Chairman & MD

## Chirag Mahajan

PGDM | 2014-16



The 2 year PGDM course at MDI is a perfect blend of knowledge and practice. It has helped me appreciate new facets of business ecosystem, enhance my strategic thinking, and helped me solve real time problems for my organization. It isn't only the knowledge that you gain via the rigorous course that the program has to offer but the strong and powerful network you build is a huge benefit throughout your professional career. It has indeed been a life changing event from me. On a nostalgic note, wish I could live my life at MDI again.

**Acko**

Manager- Strategic Partnerships





# LIFE @MDI







## Social Media Engagement

MDI maintains a robust presence on major social media platforms, such as LinkedIn, Instagram, Twitter, Facebook, and YouTube. Additionally, they operate their own blog, titled "MDI Speaks."

Over the past year, MDI has experienced notable growth in its social media following, including a 12% increase in Instagram followers, a 16% increase in LinkedIn followers, and a substantial 45% rise in YouTube subscribers. Here are the current follower counts:



MDI has created videos on YouTube and IGTV, offering valuable tips for MBA aspirants preparing for CAT and GD-PI. They've also produced introductory videos to showcase MDI's various academic specializations to incoming students. On platforms like Instagram and Facebook, initiatives like "Humans of MDI," "ManDevian Stories," "Meet our Alumni," and the "ManDevian For Life" series cater to the interests of their target audience. Additionally, their blog, "MDI Speaks," has garnered over 64,000 views, and their website, InsidellM.com, has received more than 65,000 unique views.

