



20+

YEARS OF EXCELLENCE
IN EDUCATION



Institute Code: MB6994

AMI PUNE

Approved by All India Council of Technical Education (AICTE), New Delhi, Affiliated to Savitribai Phule Pune University & Recognized by DTE, Govt. of Maharashtra.



Add-On Certifications:



ABOUT US



Arham Group of Institutions was established with an objective to build a world-class institution that fosters innovative thinking, offers conducive academic environment for various job and business oriented courses and provides best training to aspiring students facilitating their bright careers and prepare them to meet emerging challenges and opportunities.

Arham Group of Institutions is one of the upcoming education group running a Management Institute, Schools, Junior and Senior Colleges in the city of Pune. The founder trustees hold over two decades of experience in running institution in various fields such as Business Management, Information Technology, Telecommunication, Media and Mass Communication, Vocational Programmes, Arts, Commerce, Science, Hotel and Tourism Management and Linguistics.

We are known for our state of the art infrastructure facilities and quality of education. We provide highly advanced facilities such as mobile app based academic platform, interactive social media platform for instant communication, fully integrated cloud based ERP system, intelligent online CCTV system, wireless computer laboratories, integrated high configuration computers and high speed Wi-Fi enabled campus.

Our Other Institutes in Pune

- Arham College of Management & Information Technology (ACMIT)
- Arham School & Junior College (ASJC)
- Arham College of Arts & Commerce (ACAC)
- Arham International Institute of Information Security (AIIS)
- Arham Law College
- Mahaveer Junior College (MJC) - HSC
- Mahaveer Junior College (MJC) - CBSE
- Arham Indian And Foreign Language Centre (AIFLC)
- City World School

WHY AMI?

- MBA from Savitribai Phule Pune University
- 100% Placement Guarantee with Pre-Placement Offers
- Hands On Learning - Mentorship Programme on sectors like Agribusiness, Financial Market, Marketing Sector & Human Resources Management.
- CEP - Personality Development, Soft Skills, Communication including English Language Communication, Sales & Customer Service, Basic Managerial Skills, Technical Skills, Group Discussion & Aptitude Training
- Highly Experienced Faculties from Top Corporates, IIMs & Ex-Defence Personnel
- Paid Internship Programmes & Live Projects with Pre-Placement Offers
- Corporate Mentorship Programme Designed specifically based on Specialization, Domain & Sector
- SAP Global Certification
- Additional Certifications - Digital Marketing, NISM, Cyber Security, Tally, Advanced Excel, Foreign Language and Outbound Trips for all students
- Industry - Weekly Workshops, Experiential Learning, Corporate Seminars, Live Projects & Case Study Methods
- Outbound & Experiential Training Activities - Educational Study Tours (State & National) & Sector Oriented Industry Visits
- Advanced Cloud Based ERP Systems & Android Based Mobile App for Seamless Data Flow
- Numerous Business Presentations & Workshops for Career Growth

COMPLIMENTARY BENEFITS



Uniform Kit



Study Tour



Study Material



Scholarship

OUR ASSOCIATIONS & ACADEMIC PARTNERS

Adhyan Management Institute (AMI Pune)

AMI Pune offers Certification Programmes such as its flagship Mentorship Programme and CEP, which are one of the most sought after programmes by Management students. AMI has a very strong Corporate Interface which allows us to understand complex and dynamic expectations of the Industry. These inputs are used to design and develop suitable training interventions for the Management students which enable them to be market ready and face the diverse challenges. We engage our Industry Partners for Guest Sessions, Panel Discussions, Live Projects, Domain Trends, Mentoring, Mock Interviews, Industrial Visits and Assessments which helps students to develop deeper insights about the Job Markets and Entrepreneurship.

SAP is the market leader in ERP. It is estimated that 77% of all global transactions come in contact with SAP software. The SAP ERP software system is the collective term for SAP's functional and technical modules that enable enterprises to manage business processes through a unified system. At present, about 80% of SAP's clients are small and medium scale enterprises. SAP is known as a company which helps large companies but SMEs is the potential market. Hence, learning SAP is critical.

Member SAP Student
Academy Program



*Study, Learn & Become a
SAP Global Consultant!*

SAP

**SAP is offered
by the Institute
in three modules:**



OUR COURSES

MBA (2 Years Programme): Course Fees – As per the Fee Regulating Authority (FRA), Maharashtra

In addition to the MBA Programme from the Savitribai Phule Pune University, we conduct the below mentioned programmes for our students thus enhancing their job employability. We conduct various developmental modules thus facilitating their job placements along with MBA:

1. MBA + Corporate Employability Programme (Optional – Not Mandatory)
2. MBA + CEP + SAP + Mentorship Programme (Optional – Not Mandatory)

MBA + Corporate Employability Programme (CEP)

Fees Rs. 4.74 Lakhs for 2 years.

CEP - CERTIFICATIONS & PROGRAMME:

- | | |
|-------------------------------------|----------------------------|
| 1 Digital Marketing | 8 Cyber Security |
| 2 Foreign Language | 9 NISM Certification |
| 3 Search Engine Optimization (SEO) | 10 Advanced Excel |
| 4 Tally Prime | 11 Soft Skills |
| 5 Google AdWords | 12 Google Tag Manager |
| 6 Insta Blogs Platform/LinkedIn | 13 Entrepreneurship Skills |
| 7 Database Management System (DBMS) | |

PROGRAMME HIGHLIGHTS:

- | | |
|---------------------------------------|------------------------------------|
| ▪ Outbound Tour - 2 State Tours | ▪ GD/PI Sessions |
| ▪ Domain-Wise Live Project Programmes | ▪ Student's Grooming Sessions |
| ▪ 300 hr. Student Development | ▪ IT Skills |
| ▪ Communication Skills | ▪ Guest Lecture |
| ▪ Presentation Skills | ▪ Cultural Programme |
| ▪ Business Case Study | ▪ General Awareness |
| ▪ Domain Knowledge | ▪ Leadership Development Programme |
| ▪ Corporate Communication Skills | |

MBA Specializations (As per Savitribai Phule Pune University):

Marketing Management / Financial Management / Human Resources Management / Operations & Supply Chain Management / Business Analytics / Rural & Agri-Business Management / Pharma & Healthcare Management

Add-On Certifications:



OUR COURSES



MBA + CEP + SAP + Mentorship Programme

Fees Rs. 5.82 Lakhs for 2 years With National Study Tour



Study, Learn & Become A SAP Global Consultant

SAP is the market leader in ERP. It is estimated that 77% of all global transactions come in contact with SAP software. The SAP ERP software system is the collective term for SAP's functional and technical modules that enable enterprises to manage business processes through a unified system. At present, about 80% of SAP's clients are small and medium scale enterprises. SAP is known as a company which helps large companies but SMEs is the potential market. Hence, learning SAP is critical.

Mentorship Programme

It is the flagship course of the Institute. It includes more than 480 hours of employability and leadership programmes and has been designed in such a way that it bridges the gap between the skills of the students and the skills required in the corporate world i.e. Sector specific skills such as Finance, Human Resource, Marketing and Agri-Business.

Who is it designed for?

- Those who wish to switch careers i.e from commerce to management, from engineering to management etc.
- Those who have opted for management education to initiate own business - become entrepreneurs.
- Those who have opted for management programme not to acquire degree "Only" but to gain job matching with one's skills and desire.
- Those who wish to evolve one-self as competitive & professional individual right from the day of management education by experiencing corporate culture and pressure at college unlike any other institutional life.
- Those who believe in hard work with smart approach.
- Those who wish to acquire managerial skills - decision making, team management, clarity of thoughts, leadership skills etc. to move up in value chain.
- Those who are doers rather than believers.
- Those who are passionate and willing to dedicate 2 years of their life for holistic development to achieve their career goals.
- Programme Flow : It is a two year program, first year being the "core" terms and the second year will be the "electives" terms. The flow of programme will be as per the integrated course.

OUR COURSES

Student Mentorship Programme Specialization-Wise Programme

FINANCE

- Financial Markets (Capital Market, Derivatives)
- Risk Management
- Blockchain (Crypto Currency, Bitcoins)
- Investment Banking
- Trading Analysis
- Regulations & Compliance (Income Tax, GST, TDS etc.)



Deutsche Bank



BNY MELLON

Deloitte.



NORTHERN TRUST



MARKETING

- Social Media Marketing
- Market Research
- Selling & Negotiation Skills
- International Marketing Tools (Import & Export Session)
- Customer Relationship Management (CRM)
- Customer Data Analytic

HR

- Talent Management
- Performance Management & Appraisal
- Recruitment & Man Power Development Skill
- Labour Law
- Employee Compensation
- Psychometric Analysis

AGRI-BUSINESS

- Food & Beverage Management
- Dairy Production & Management
- Challenges of Agri-Business Management
- Climate Change Mitigation in Developing Countries
- Global Food Systems
- Organic Farming & Plantation Techniques

Honeywell



Himalaya
HERBALS

DASSAULT
SYSTEMES



Baramati agro

Kisanserv

Green Yatra
By the People, For the People

OUR CORPORATE MENTORS

- **Mr. Amit Kumar Gautam** (Vice-President, Citi Bank, London)
- **Mr. Santosh Mishra** (Senior Product Manager, Amazon Europe)
- **Ms. Nikita Bhargav** (IT Consultant, Tech Mahindra)
- **Mr. Anshul Kapoor** (Vice-President, BNY Mellon)
- **Mr. Rajendra Satam** (Vice-President, IDFC)
- **Major Gen. Tajuddin** (Retd Major General, Indian Army)
- **Mr. Hiral Shah** (Management Head, Acqueon Technologies)
- **Mr. Jiten Patwa** (Network Manager, Accenture)
- **Mr. Arun Kumar** (Co-Founder & CEO, KisanServe)
- **Dr. Pradeep Tripathi** (Founder, Green Yatra)
- **Mr. Vijay Mangeshkar** (CTO, UBS)
- **Mr. Jayant Bodkhey** (MIS Manager, Wells Fargo EGS)
- **Mr. Karan Veer Padghane** (IT Development, Huawei Tech FZ LLC)
- **Ms. Ranjana Vajpayee** (Director Leading International Investment Bank)

OUR ACADEMIC TEAM

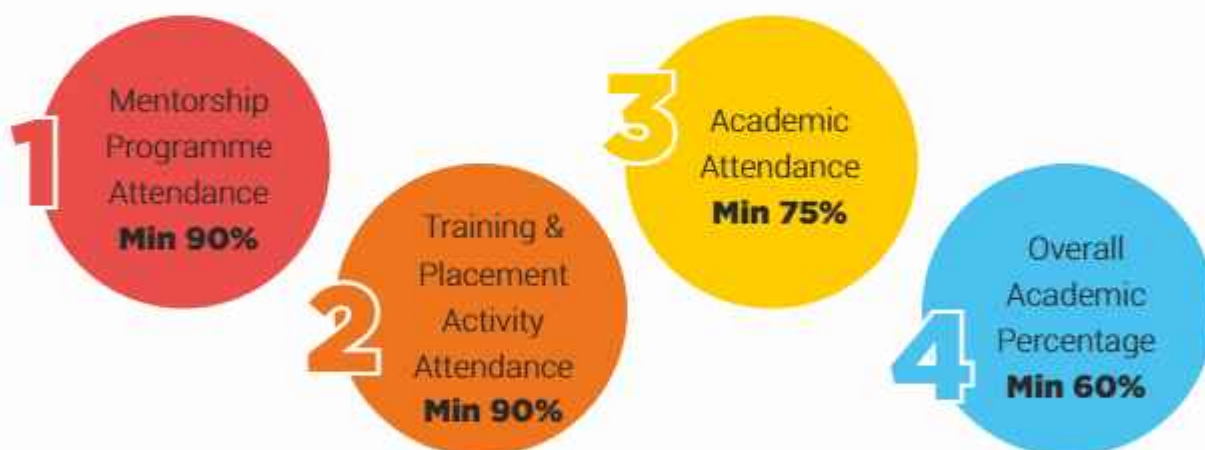
- **Professor Amey Deshpande** (MBA Finance & Approved Faculty - Finance, SPPU - More than 13 years of Teaching Experience)
- **Capt. Dr. Pooja Mehra (Retd.)** (Motivational Speaker & Counselling Psychologist - More than 12 years of Teaching Experience)
- **Professor Yogesh G Nagpal** (MBA Finance, University of Wales, London - More than 15 years of Experience)
- **Dr. Prakash Sharma** (MBA Marketing - More than 20 years of Corporate Experience)
- **Dr. Shailesh Pagariya** (Ph.D Business Economics, M Phil Marketing, MBA, BBA)
- **Dr. Atish Chordiya** (Ph.D Business Economics, M Phil International Business, MBA International Business, BCA)
- **Professor Anil Tripathi** (MBA Marketing, SPPU - More than 13 years of Experience)
- **Professor Saurabh Patle** (MBA Marketing, IIM Kozhikode - 8+ years of industrial and academic experience)
- **Professor Aishwarya Bimsen** (MBA Finance & IT, IIM Kozhikode - 9+ years of corporate & academic experience)
- **Professor Rajesh Vartak** (MBA IIM (C) Business Analytics, MS E-Business BITS Pilani)
- **Professor Digambar Sakore** (MBA Marketing, IIM Bangalore - 20+ years of industrial and academic experience)
- **Nikhil Sharma** (MBA Marketing, 18+ years of industrial and academic experience)

Placement Highlights



Placement Eligibility

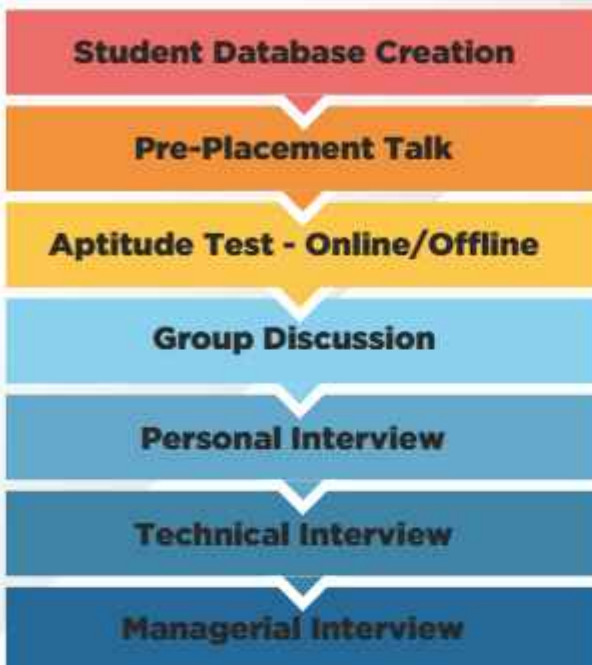
It is mandatory for all the students to attend all employability skills related trainings and to acquire all certifications mentioned under MBA CEP and Mentorship programmes in the stipulated time frame of two years without any backlogs for them to be eligible for placements.



All graduating students, fulfilling the above mentioned criteria, shall be eligible for Final Placements unless otherwise debarred from receiving such assistance on account of non-payment of fees, non-completion of summer internship project / other academic requirements and/or breach of discipline and general misconduct.



Placement Selection Process



Skills Required to get good placement

- | | |
|---------------------------|---------------------------|
| ▪ Confidence | ▪ Positive Attitude |
| ▪ Corporate Networking | ▪ Big Picture Thinking |
| ▪ Domain Knowledge | ▪ Corporate Exposure |
| ▪ Basic Managerial Skills | ▪ Business Communications |
| ▪ Interpersonal Skills | ▪ Industry Certifications |

Training & Placement Activities

We conduct different types of activities to groom the students as per the industry requirement. All these activities are related to campus placement. The details of the activities are:

- Campus Drives
- Live Projects
- Personnel Counselling & Career Guidance
- Aptitude Training
- Industry Visits
- Winter/ Summer Internships
- Industry Academia Interface
- Interview Skills Training





The Institution has a good talent pool of fresh minds that have been trained to be corporate ready with high focus on domain capability. The students were extremely interactive and curious to know the finer points of Investment Banking. I commend the management of the institution for guiding the students and providing them with just the right amount of skills needed to crack the corporate code.

Mr. Amit Kumar Gautam

Vice-President, Citi Bank, London

AMI Pune hones the future leaders of corporate world with a well structured programme supported by a very able management, faculty and alliances. Having taught at over a dozen MBA institutes across the country and having studied in one of the premier ones, I would rate AMI Pune very high on industry - institute interaction, infrastructure and faculty research. AMI equips every student with key financial concepts and ensures that they should be able to model those financial problems and issues on excel efficiently which is very much needed in the current global corporate environment.



Ms. Aishwarya Bimsen

Working with J P Morgan Chase & Alumnus of IIM Kozhikode



There is no value greater than that of work experience. For this we offer internships to management students. During these internships, we found the AMI students very enthusiastic and showed keen interest in picking up new things. The projects turned out really well and we were able to retain some talent for full time roles. The training and corporate relations team was very co-operative and helpful.

Dr. Pradeep Tripathi

Founder, Green Yatra

MENTORS SPEAK



AMI Pune organizes a series of student development programmes in technical, attitude and behavioural areas to make the students Industry ready. I have found the students to have diversified interests in terms of the skills and concepts that they want to learn. More importantly, if properly facilitated they are able to bring some interesting aspects from their workplace into the classroom discussion which invariably adds richness to the discussions. Teaching the students of AMI Pune has been a pleasure for me as I deal with students who bring maturity and seriousness with them.



Mr. Saurabh Patle

Pricing Consultant, T Systems - Alumnus of IIM Kozhikode



 KisanServe

It was a unique experience to interact with the students of AMI Pune. There was the feeling of being part of something special. The level of enthusiasm from the students was impossible to miss. I am sure that the students, with their hard work, determination and enthusiasm, will all do very well. Special shout - out to the management and faculties of the institution.

Mr. Arun Kumar

Co-Founder & CEO, KisanServe

We have been hiring from AMI Pune since the past 4 years and have recruited as per our requirements. The placement director and the placement team completely supported us throughout the process. We are happy to identify the right set of talents from the Institute. For our upcoming hiring, we are looking forward to exploring the Institute for the quality and the knowledge the students are enriching. Kudos to the team!!!

Mr. Santosh Mishra

Senior Product Manager, Amazon Europe



STUDENTS SPEAK



AMI College is a great place to learn and grow. The teachers are friendly and helpful, always ready to guide you. The campus is modern and has everything you need to focus on your studies. They also encourage extracurricular activities, so you can enjoy a balanced college life. Overall, it's a solid choice for anyone looking for quality education and a supportive environment.

Mr. Mahesh Woyal - (Buldhana, Maharashtra)

Batch 2024-26

I was very happy to join Arham-Adhyan Management Institute, Pune and was extremely satisfied with the placement assistance provided to me by the Institute. This is commendable for furthering our career as they provide efficient pre-placement training to all the students to make them competent enough to face the industry. The Institute provides all the opportunity to achieve our dreams.

Mr. Ashvin - Mumbai, Maharashtra

Batch 2021-23 - Finance Manager, IPCO, Pune



AMI Pune isn't just a college to me, it's where I truly discovered my potential and began preparing for the future. With hands-on learning, amazing mentors who guided me every step of the way, and valuable industry exposure, it gave me the tools I needed to turn my ambitions into real achievements. It's more than an institution; it's a place where I grew, learned, and found the confidence to take on whatever comes next.

Ms. Ayushi Dixit - (Varanasi, UP)

Batch 2023-25

It is an extraordinary experience studying at Arham-Adhyan Management Institute, Pune with such knowledgeable faculties, excellent education environment, culture and other facilities. Throughout our course duration, the faculties prepared us for the various challenges that we will be facing in the corporate world and armed us with the necessary skills to deal with such challenges. I am grateful to the Institute, management and the faculties for providing us with this platform.

Mr Anurag Dwiwedi - Bhopal, Madhya Pradesh

Batch 2020-22 - Assistant Manager, Aditya Birla



STUDENTS SPEAK



I'm having a great experience at Arham-Adhyan Management Institute. It has knowledgeable faculty, a well-equipped campus, and a well-structured MBA program with good placement opportunities. I highly recommend it!

Ms. Sakshi Sharma - (Uttarakhand)
Batch 2024-26



What I loved about Arham-Adhyan Management Institute is the practical approach they take for their students to experience how things actually work in the corporate world. They provided us with experiential training for this purpose. The faculties were knowledgeable, helpful, friendly and they motivated us immensely. The Institute has made me gain knowledge and experience in business, ethics, personality and professionalism.

Ms. Keerti - Ajmer, Rajasthan
Batch 2019-21 - Manager (Finance) in Skoda India

I am Gracy Kushwaha from Varanasi, Uttar Pradesh. I am currently pursuing my MBA from Arham-Adhyan Management Institute, Pune. I have completed my graduation from the Mahatma Gandhi Kashi Vidyapith university. My experience with the college has been very good. The faculty is helpful and supportive and put in all the efforts to groom us and make us corporate professionals.

Ms. Gracy Kushwaha - Varanasi, Uttar Pradesh,
Batch 2023-25



After I joined AMI, my experience was quite exciting. The supportive faculty, modern facilities, and focus on overall development truly stood out. What makes the college unique is its emphasis on practical learning and innovation, which adds immense value to the journey.

Mr. Sohel Shaikh - (Pune, Maharashtra)
Batch 2024-26

STUDENTS SPEAK



I'm Bhawna Keswani, an MBA student at Arham Adhyan Management Institution, Pune. I've had an amazing experience here! The college offers a great balance of academics, practical learning, and extracurricular activities. The professors are supportive, and the diverse student community makes learning fun and engaging. The internships and networking opportunities have also been super helpful in shaping my career path. Overall, I highly recommend Arham Adhyan to anyone looking for a holistic learning experience!

Ms. Bhawna Keswani - (Ajmer, Rajasthan)
Batch 2024-26

I'm Simran Chawla, currently pursuing my MBA at Arham-Adhyan Management Institution, Pune. It's been a fantastic experience with knowledgeable faculty offering personalized attention, a vibrant campus with excellent facilities, and a strong focus on both academics and extracurricular activities. The career services team provides great guidance for a smooth transition into the professional world. I highly recommend this college for a well-rounded education and supportive community.

Ms. Simran Chawla - (Ajmer, Rajasthan)
Batch 2024-26



I had an amazing experience at Arham Adhyam Management Institute. The MBA program exceeded my expectations in every way. Expert faculty with industry experience Comprehensive curriculum with practical applications. Strong alumni network and placement support. Diverse and supportive peer group.

Mr. Om Saindane - (Ahmednagar, Maharashtra)
Batch 2024-26

Arham-Adhyan Management Institute has been a great place for me to learn and grow. The teachers are supportive, and the practical approach to learning has helped me understand marketing and Human resources better and feel ready for real-world challenges.

Ms. Saabrin Khan - (Pune, Maharashtra)
Batch 2023-25



OUR STUDENTS ARE WORKING WITH



ADMISSION PROCESS

Eligibility Criteria:

50% in Bachelor's Degree in any discipline from any recognized University. Candidates appearing for Final Year Degree Examinations can also apply.

(45% for Reserved Category students)

Selection Procedure:

Candidates are required to take one of the following entrance examinations :

- CAT
- CMAT
- MH-CET
- Any other entrance exam prescribed by competent authority.

Academic Scholarships:

1. 60% & Above in 10th, 12th & Graduation
-Rs. 15,000/-
2. 75% & Above in 10th, 12th & Graduation
-Rs. 20,000/-
3. 85% & Above in 10th, 12th & Graduation
-Rs. 25,000/-
4. Siblings, Defence and Ex Defence Officer
-Rs. 20,000/-

Note:

1. The above Scholarship will not be available if the student is already availing of any scholarship provided by any State/ Central Government Agency.
2. The above Scholarships will be limited and will only be available to students on First Come First Serve basis
3. Scholarship amount will be adjusted against the second year tuition fees.
4. All Scholarships are subject to students joining and successfully completing the course & certifications on schedule
5. All Government Scholarships will be as per norms



PROCEDURE FOR APPLYING TO AMI PUNE



INFRASTRUCTURE & HOSTEL



INDUSTRY VISITS & GUEST LECTURES



Unique Features of ACMIT

- Highly Experienced Faculties from Top Corporates, IIMs & Ex-Defence Personnel
- Paid Internship Programmes & Live Projects with Pre-Placement Offers
- Corporate Mentorship Programme Designed Specifically based on Specialization, Domain & Sector
- Uniform, Study Material, Industrial Visits & Out Bound Trips
- Industry - Weekly Workshops, Experiential Learning, Corporate Seminars, Live Projects & Case Study Methods

BACHELOR OF COMMERCE - COMPUTER APPLICATION (B.Com.-CA)

Duration: 3 Years

Eligibility: 12th Std. Pass from any govt. recognised board or Three Years Diploma by Government of Maharashtra or its equivalent or MCVC

- Career oriented degree
- Technical plus management course
- Stepping Stone for Higher Learning
- Analysing software, codes, algorithms, etc., analytical skills



BACHELOR OF COMMERCE - INTERNATIONAL BUSINESS (B.Com.-IB)

Duration: 3 Years

Eligibility: 12th Std. Pass from any govt. recognised board Three Years Diploma by Government of Maharashtra or its equivalent or MCVC

- Focusing on 'Concurrent Evaluation'
- Emphasizing on Research, Inter-personal skills, Analytical skills, Entrepreneurial skills
- Global aspects of Managerial careers throughout the curriculum
- Emphasizing student-centric teaching and learning process



B.Sc. DEGREE PROGRAM IN COMPUTER SCIENCE (B.Sc.-CS)

Duration: 3 / 4 Years

Eligibility: 12th Std. Pass from any govt. recognised board Or equivalent examination in science stream with mathematics subject, any 3 years engineering diploma from any UGC approved university or equivalent

Course Highlights:

- Build-up a successful career in Computer Science and to produce entrepreneurs who can innovate and develop software products.
- Develop problem solving abilities using a computer.
- Build the necessary skill set and analytical abilities for developing computer based solutions for real life problems

EXTRACURRICULAR ACTIVITIES



DISTANCE FROM INSTITUTE

- Serum Institute - 2 Km
- Pune Station - 8 Km
- Airport - 11 Km
- Amanora Mall - 6 Km
- Seasons Mall - 4 Km
- Kharadi EON IT Park - 8 Km

ARHAM-ADHYAN MANAGEMENT INSTITUTE

Campus: S. No. 86/2A, 2A/1, Adj. Lane of Bharat Petroleum Pump, Manjri Greens Society,
Manjari Budruk, Pune, Maharashtra 412307.

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