#### Post Graduation Programme in

# DIGITAL MARKETING & STRATEGY



#### Hear From Our Founder

# Leading the Digital Revolution

At IIDE, we're more than just an institute; we're a vision dedicated to nurturing the digital marketing leaders of tomorrow. We believe education should have real-world impact, not just theoretical knowledge. Our mission is to empower, inspire, and equip our students to lead, innovate, and transform the digital marketing landscape. We're committed to excellence, offering a curriculum that is not only challenging and inspiring but also directly aligned with the needs of today's digital industry.

We take our students on a journey, helping them discover their dream careers and supporting them every step of the way to achieve their goals. Be a part of redefining digital education and shaping a future of Digital Marketing.

Karan Shah, Founder & CEO, IIDE.



Designed to Test Your Skills, Not Your Memory

## From Classroom to Career

The world has evolved, and so have employers' expectations. Today, they seek adaptable individuals who can thrive in Digital Marketing, not just theoretical knowledge and test scores. At IIDE, we recognize this shift. Our program equips you with practical skills and real-world experience, ensuring you're prepared to excel in today's digital landscape.

Our 11-month Post Graduate Programme emphasizes hands-on learning and industry insights. Through interactive sessions, personalized mentorship, agency visits, and cultural experiences, you'll gain invaluable skills that transcend textbook knowledge. With rigorous training in soft skills, profile building, interview prep, and career guidance, you'll develop a robust business portfolio showcasing your abilities and readiness for the industry.



#### Stay Relevant, Learn Skill That Matter

### What Sets IIDE Apart?



100% placement assistance in top brands & agencies across the country.



Interactive Sessions with CXOs revealing industry secrets & strategies.



Multiple rounds of mock interviews tailored to industry roles.



#### Agency Visit

Visit some of the top Digital Marketing Agencies to experience the inner workings first hand.



Learn from experts who have experienced the digital marketing industry.



Engage in personalized session with our dedicated faculty to solve your doubts. PG in Digital Marketing & Strategy, at a Glance

# Learn A-Z of Digital Marketing & More

Embark on the 11-month IIDE journey, where strategic thinking, practical learning, and comprehensive career prep make you a **PRO** Digital Marketer.







**IIDE** Way of Learning

### More Hands-on, More Career Prep, More Culture.

You cannot become a marketer by just sitting in a classroom. Our approach is immersive, hands-on, and tailored to prepare you for success in your career.







Take a Seat in an IIDE Classroom



11 Months of comprehensive, hands-on training

# **Key Programme Highlights**

We take our students on a journey, helping them discover their dream careers and supporting them every step of the way to achieve their goals. Be a part of redefining digital education and shaping a future of Digital Marketing.

17

27
ASSIGNMENTS



750<sup>+</sup>

#### HOURS OF TRAINING

An immersive program offering hours of expert instruction and training with 7 concise summary sessions to review critical course material.

10
PLACEMENT MODULES

30<sup>+</sup>

70

#### MODULES

planned across two semesters consisting of 17 courses, offer in-depth & structured educational experience.

#### **Detailed Curriculum**

### What will you learn?

#### SEMESTER 1

#### Course 01: Foundation

Marketing & Management

**Fundamentals** 

**Customer Centricity** 

Research: Market, Brand,

Competitor

Agencies & Structures

Placement Orientation

**Design Essentials** 

Microsoft Office: Excel & PPT

Soft Skills: Grooming &

Networking

Presentation Designing & Delivery

Brand Management, Strategy &

Positioning

#### Course 02: Setting up A Website

Introduction to Website Creation UI/UX Fundamentals How to design landing pages

#### Course 03: Content Strategy

Content Strategy Storytelling Copywriting & Content Writing

#### Course 04: Organic Social

Organic Social Media Marketing Influencer Marketing Community Marketing

#### Course 05: Paid Ads

Introduction to Digital Paid Media Landscape Basic of Maths & Introduction to Digital Media Metrics META Ads\* LinkedIn Ads X (formerly Twitter) & Snapchat Ads YouTube Ads
Display Ads
Demand Gen & UAC
Amazon Ads
Flipkart Ads
SEM
Bing Ads

#### Course 06: Media Planning & Buying

Media Planning Media Buying Client Servicing Google Workspace: Sheets & Slides Etiquettes & Communication Using Problem Solving Frameworks

#### MOCK PLACEMENTS DRIVE WEEK

#### **SEMESTER 2**

#### Course 07: Website

Creating Your Website Portfolio

#### Course 08: Organic Search

SEO: On-Page, Off-Page &

Technical

Using Quora & Pinterest

Digital PR

YouTube SEO

App Store Optimization (ASO)

#### Course 09: Advanced Paid Ads

Programmatic + OTT +

Native

Affiliate Marketing Digital Ad Sales

#### Course 10: Reporting & Data Visualization

Basics of Report Creation

Looker Studio

#### Course 11: E-Commerce Organic

eCommerce Management

Build Your Shopify Website WooCommerce

#### **Course 12: Online Reputation Management**

Brand Reputation Marketing & Management Aptitude & Guesstimates

#### Course 13: Lead Generation & Nurturing

Introduction to Lead Generation & Nurturing Landing Page Optimization Customer Relationship Management Email Marketing
Drip Marketing
Chatbots
Conversion Tracking
Conversion Rate Optimization

#### Course 14: Growth & Analytics

Growth Marketing Retention Marketing Multilingual Marketing Google Tag Manager Google Analytics Multi-Platform Attribution

#### Course 15: Brand Planning & Strategy

Brand Management & Positioning Project Management Integrated Marketing Strategies

#### Course 16: A.I. in Marketing

Generative AI in Digital Marketing + ChatGPT Predictive Analytics & Decision Making

#### Course 17: Creative Marketing

Creative Production, Content Creation & Promotion

Video Marketing & Script Writing Podcast Marketing Digital Design Tools

#### Course 18: Business Skills

Campaign Planning How to Start Your Own Digital Marketing Agency How to Earn as a Freelancer B2B Marketing Art of Pitching

Personal Branding Negotiation Skills Aptitude & Guesstimates Excel Advanced: Reporting & Analysis \*Case Study **Ethics & Legalities** 

Each course will conclude with summary sessions. Furthermore, every three months, there will be a refresher session to revisit and reinforce the material covered during the quarter.



#### 🏆 Capstone Project

The Capstone Project is the pinnacle of your journey at IIDE. It's where theory meets practice, allowing you to apply everything you've learned to a real-world digital marketing challenge.

Collaborate with peers, innovate solutions, and showcase your strategic thinking. This project not only solidifies your skills but also serves as a standout piece in your portfolio, demonstrating your readiness to lead in the digital marketing industry.

Learn From the Top 1% Marketing Leaders

## Meet Your Trainers, more like friends.





















#### Al-Powered Learning for Modern Marketers

### Next Gen Learning with Al

With recent developments, artificial intelligence has been pushed to the forefront across all industries-including digital marketing.

In today's Al-driven world, our program goes beyond theoretical concepts and offers a practical approach to Al-tools to help you thrive in the ever-evolving landscape of work and innovation.

























Experience the Agency-life, Firsthand

# Bringing the Classroom to an Agency

Step beyond theory and into practice with our exclusive agency visits. These visits provide a unique opportunity to experience the inner workings of top marketing agencies firsthand. You'll step into their offices and observe how strategies are crafted and executed, gaining practical insights that go beyond classroom learning.

Engage directly with industry professionals, network with like-minded peers, and gain the confidence to apply your knowledge in real-time scenarios. These agency visits are a cornerstone of our program, ensuring that you graduate not only with theoretical knowledge but also with the practical skills and industry experience that employers seek.



Click here to see how IIDE students experience agency visits.



Exclusive Access to a Global Library for Marketing Insights

### Learn from 26000+ Case Studies

Our Post Graduate Programme offers exclusive access to case studies from the World Advertising Research Center (WARC), renowned for its comprehensive database of advertising best practices, in-depth case studies, and cutting-edge research.

This resource is a game-changer for our students, ensuring they are equipped with the most current and relevant knowledge in the industry.

#### Learn more about brands like...



























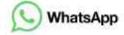














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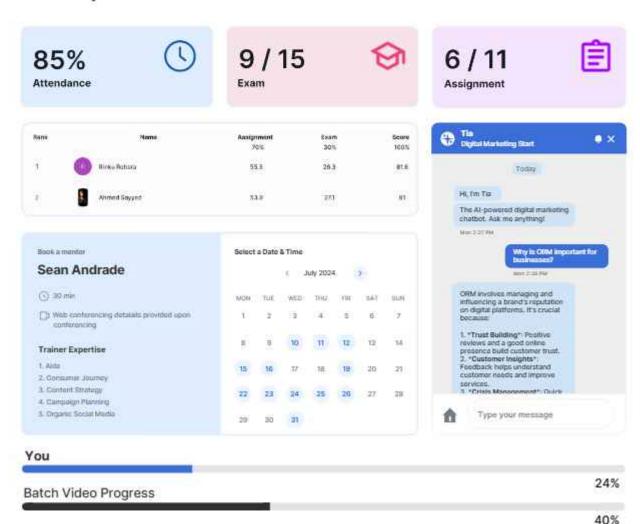




All your learning & progress, on one intuitive platform

# Bookmark, learning made simple, as it should be

Bookmark is more than just a learning management system; it's your personal assistant in your educational journey. With its intuitive design and powerful features, Bookmark keeps you ahead, making learning engaging and competitive. Access all your learning materials, manage your schedule, and book one-on-one mentoring sessions effortlessly.



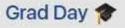
### Connect, Collaborate & Celebrate the vibe





Holi x Paintball @











Flea Mania 🕳



Cultural Days 👯







Launchpad 💅

#### Dive Deep Into The Minds of CXOs

### Supersessions @IIDE

Discover the future of business through interactive sessions with CXOs revealing industry secrets and strategies.



















#### Dedicated Career Support from Day One

# Guiding Your Career Journey



#### Placement Orientation

Begin your journey with an introduction to our placement procedures and set clear expectations for success.



#### Professional Presentations

Learn to create and deliver impactful presentations that leave a lasting impression.



#### Resume & LinkedIn Building

Participate in marathon sessions tocused on cratting standout resumes and Linkedin profiles.



#### Aptitude & Guesstimates

Train in problem-solving and estimation skills to excel in interviews.



#### Agencies & Organizational Insights

Gain insights into recruitment agencies and understand organizational hierarchies in hiring.



#### Soft Skills: Grooming & Networking

Develop essential soft skills for networking and professional grooming.



#### Personal Branding

Create a unique and professional identity to stand out in the job market.



#### Mock Placement Drive

Engage in simulated placement sessions to practice and retine your interviewing skills.

#### Work for Top Brands & Agencies

### **Placement Highlights**

90% Placement Rate

245
Students Placed

9.2 LPA

















































Grow Your Career, Lightspeed 🤣

# Our Students made it big, you can too 🖋



Risha Jain Sr. Influencer Exec,





Chirag Somaiya Works at Performics for





Bhagyashree Gandhi Business Development Exec,

tring



Bidisha Kanjilal Sr. Account Executive,





Ekta Jamnani Ecommerce Deputy Manager,





Aditya Keni Sr. Influencer Marketing Exec,

penen



Sthita Patnaik Brand Strategist,

Ogilvy



Sthita Patnaik Brand Strategist,

Misselvate



Siddhi Shah Brand Strategist,

dentsu

#### Take the Next Step

### **Visit Our Campus**

Explore our program, connect with our admissions team, and kickstart your IIDE journey today!



P Tap the city icon to find the location

#### **Get in Touch**

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- (ideonline

